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# 0305E305

Candidate's Seat No:

## P.G.D.M.A. Examination

#### Paper-II

## International Business Management

Time: 3 Hours

May-2017

Max. Marks: 100

# Each Question carries 20 marks

Attempt all five questions Q1(a) Explain the different Financing Techniques for financing the International [10] **Business Transaction?** Ql(a) [10]Which are various risks available during international trades and how to manage them? Discuss the Theory of Comparative Cost Advantage with an example. What Q2(a) [10] are its assumptions and implications? Q2(b) What is social and cultural environment? Analyze the impact of social and [10]cultural factors on the global business OR What is Turnkey project? Explain the advantages and disadvantages of a Turnkey project. Q3(a) What is Foreign Exchange Exposure? Explain its types [0]OR What is foreign direct investment? Discuss the entry strategies for foreign investors. Explain the Different Methods to measure Translation Exposure? Q4(a) [10] How is Product Life Cycle Theory Of International Trade implied in trade? Q4(b) [10]What are the criticisms attracted by this theory? OR What is Environmental Scanning? How do you identify opportunities and threats while scanning foreign markets?

Q5 (a) Describe how Foreign Exchange Market Works

[10]

How is Country Similarity Theory of International Trade Different from other [10]theories of International Trade?