

B.B.A. Sem.-5 Examination**CC - 303****Organizational Behaviour-I****November-2025****Time : 2-00 Hours]****[Max. Marks : 70**

Instructions : (1) Figures to the right indicate Full Marks.
 (2) All questions are Compulsory.

- 1 (a) Draw and discuss complete pay/reward pyramid. 7
 (b) What are the limitations of Organisational Behaviour? 7

OR

- 1 (a) Write a role on supportive model of Organisational Behaviour. 7
 (b) Discuss the forces/factors affecting the nature of modern organisations. 7

- 2 (a) Discuss the relationship between job-satisfaction and employee performance. 7
 (b) Write notes on positive reinforcement and negative reinforcement. 7

OR

- 2 (a) Discuss any three personality attributes influencing Organisational Behaviour. 7
 (b) Write notes on perception and emotions. 7

- 3 (a) Discuss brain-storming as a technique of group decision making. 7
 (b) Discuss the sources and significance of status. 7

OR

- 3 (a) Write notes on role identity and role conflict. 7
 (b) Discuss the Skill used for effective team building. 7

- 4 (a) Explain Levin's 3-step model of change. 7
 (b) What are the different bases of power? 7

OR

- 4 (a) Write a note on Matrix Organisation. 7
 (b) Discuss the limitations of Organisational Development. 7

- 5 Do as directed (Any seven) : 14

- (1) are the base of custodial model of Organisational Behaviour.
 (a) Economic resources (b) Threats (c) Leadership (d) None of above.
 (2) is a reward given to employees for their extended services with the organisation.
 (a) Sacrifice reward (b) Non-work reward (c) Service reward (d) Basic pay.

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- (3) Organisational Behaviour is in nature.
(a) Multi-disciplinary (b) Independant subject (c) Artistic (d) None of above.
- (4) is the ability to do speedy and accurate arithmetic.
(a) Memory (b) Balance (c) Number aptitude (d) None of above.
- (5) Any relevant change in behaviour that occurs as a result of experience is
(a) Punishment (b) Learning (c) Attitude (d) Personality..
- (6) is the degree to which an employee is concerned or attached to the job he performs.
(a) Organisational Commitment (b) Job satisfaction (c) Job-involvement (d) None of above.
- (7) teams are constituted by drawing experts from different functional areas or department.
(a) Virtual (b) Cross-functional (c) Self-managed (d) None of above.
- (8) “No criticism” is a characteristic of technique of group-decision making.
(a) Nominal (b) Role (c) Brain storming (d) None of above.
- (9) Active listening and trust building are Skills.
(a) Interpersonal (b) Presentation (c) Research (d) None of above.
- (10) is an illustration of gaining power in an organisation.
(a) Social exchange (b) Change (c) Participation (d) None of above.
- (11) Organisations extensively use technology for networking of people.
(a) Matrix (b) Virtual (c) Boundaryless (d) None of above.
- (12) Long-term planned concious change is
(a) Organisational development (b) Power (c) Attitude (d) None of above.
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