

**PG Diploma Sem.-1 Examination****Paper-2****Import-Export Management****January-2025****Time : 2-30 Hours]****[Max. Marks : 70****Instructions:**

- (1) Right side of questions indicates marks. All questions carry equal marks
- (2) Q.1 and Q.5 are Compulsory
- (3) Q.2, Q.3 and Q.4 have internal options.

**Q.1** Explain the Following **(Any two)**

- (i) Delivered Ex-ship (ii) Delivered at frontier (iii) Free Alongside Ship (iv) Letter of Credit (v) Open Account **(14 marks)**

**Q.2** Explain why booking of forward contracts and shipping space is necessary in export import transaction. **(14 marks)****Or****Q.2** Discuss the third stage of post-export procedure in detail **(14 marks)****Q.3** What is FIEO? What does FIEO do? Discuss. **(14 marks)****Or****Q.3** Analyze the role and functions of Export Import Bank of India. **(14 marks)****Q.4** Discuss the rights and duties of exporter and importer under EXW and DDP **(14 marks)****Or****Q.4** Discuss the formalities for registration for an IEC number. **(14 marks)****Q.5** What is Export Promotion Council? Discuss its role and major functions. **(14 marks)**

---