

**MBA (SCM) Sem.-1 Examination****FC-102****MF****Time : 2-30 Hours]****January-2025****[Max. Marks : 70**

Q-1 Answer briefly-

(14)

1. What are the functions of management?
2. Define strategy, objectives, forecasting and ethics.
3. Explain organizational structure and its importance.
4. What is the difference between centralization and decentralization?  
Write their importance.

Q-2 Describe different types of organizations along with its benefits and drawbacks.

(14)

OR

Define forecasting. Explain its importance and its types. Write about policies and planning premises

Q-3 What is leadership? Write about its skills and qualities of a good leader. Which leadership style you are in favour of and why?

(14)

OR

Define team and team work. Why members of the team grow in a group? Explain the process of team formation.

Q-4 Define productivity. Which are the ten tactics of managing productivity?

(14)

As a manager which technique you will prefer for increasing productivity?

OR

Explain process of controlling. Define budget and its importance.

Q-5 Answer in short-

(14)

1. Define negotiation. What is ZOPA?
  2. Define delegation and its five rules.
  3. Write the difference between innovation and creativity.
  4. What is international management and write in short about EPG Model.
-