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**1701E1183**

Candidate's Seat No : \_\_\_\_\_

**IMBA in FM/HRPA/BM/BEM (Rep) Sem.-1 Examination**  
**BEM/HR/FM/BBA/CC-101**

**PoM**

**Time : 2-30 Hours]**

**January-2025**

**[Max. Marks : 70**

- Q.1 Define management. Discuss its nature, scope, and functions in detail. (14)
- Q.2 Discuss the classical and new classical approaches to management thought. (14)
- Or
- Q.2 Compare the different forms of organizations: Sole Proprietorship, Partnership, and Joint Stock Company. (14)
- Q.3 What is departmentation? Explain its bases and significance in an organization. (14)
- Or
- Q.3 Explain the concept of teamwork. Discuss the types of teams and the stages of team building. (14)
- Q.4 Define Management by Objectives (MBO). Discuss its steps and benefits. (14)
- Or
- Q.4 Explain the steps in decision making and the importance of decision-making techniques. (14)
- Q.5 Discuss Maslow's Hierarchy of Needs Theory of motivation. How does it apply to modern management? (14)
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