

Seat No. : _____

JA-104

January-2025

IMBA-I Sem.-I

IMBA in Finance (FM) / IMBA in HR and Public Administration (HRPA) /

IMBA in Business Management (BM)

DPPG-IMBA-DSC-C-111/DPPG-IMBAF-DSC-C-111/DPPG-IMBAH-DSC-C-111

(Principles of Management (POM))

Time : 2 Hours]

[Max. Marks : 50

1. Define Management and discuss the functions of Management in detail. **10**

OR

1. Discuss Principles of Management contributed by Henry Fayol in detail. **10**

2. Define and discuss the process of Planning in detail. **10**

OR

2. Elaborate Maslow's Hierarchy of Needs Theory in detail with relevant example. **10**

3. Discuss McGregor's Theory X and Theory Y in detail with relevant example. **10**

OR

3. Define Team Work and discuss five stages of Team Building in detail. **10**

4. Define Selection and discuss the process of Selection in detail. **10**

OR

4. Define Centralization and Decentralization and discuss factors determining the need for Centralization and Decentralization. **10**

5. Answer the following in **one** or **two** lines only : (Attempt any **10** out of 12. Each question carries **one** mark only.)

10

- (a) Name any one Nature of Management.
- (b) Define Directing.
- (c) Who developed the Theory of Bureaucracy ?
- (d) Write any one importance of Planning.
- (e) Define Hygiene factor of Herzberg's Theory.
- (f) Define Cross Functional Team.
- (g) Write the name of any two sources of Recruitment.
- (h) Define Organizing as a function of Management.
- (i) Define Staffing as a function of Management.
- (j) Define Authority.
- (k) Write any one difference between Decentralization and Centralization.
- (l) Define Feed Forward Control as a type of control.
