# **GUJARAT UNIVERSITY**

# **B. K. SCHOOL OF BUSINESS MANAGEMENT**

# **MBA CURRICULUM**

**EFFECTIVE FROM ACADEMIC YEAR 2009-10** 

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### **Gujarat University**

# B. K. School Of Business Management

#### Choice Based Credit System Distribution of Credit

#### Annexure-A

#### **MBA Programme**

#### 1. No specialization: 1 credit= 15 hours

**Year 1-**Semesters 1 & 2-No of courses compulsory=16

Credits=14x3credits+2x2 credits=46 credits

Hours=46x15=690 hrs

Year 2-Semesters 3 & 4-No of courses of 3 specializations=09

Credits=9x3 credits=27 credits

Hours=9x3x15=405

No of Compulsory courses=07

Credits=5x 3 credits+2x 2 credits=19 credits

Hours=19x15=285

Grand Project of 4 credits (through semesters 3 & 4) =4x15 hours=60 hrs

Total Credits=96

Total hours=96x15=1440 hours

#### 2. Full specialization: 1 credit= 15 hours

**Year 1**-Semesters 1 & 2-No of courses compulsory=16

Credits=14x3 credits+2x2 credits=46 credits

Hours=46x15=690 hrs

Year 2-Semesters 3 & 4-No of courses of specialization=09

Credits=9x3=27 credits

Hours=9x3x15=405

No of Compulsory courses=07

Credits=5x 3 credits+2x2 credits=19 credits

Hours=19x15=285

Grand Project of 4 credits (through semesters 3 & 4)=4x15 hours=60 hrs

Total Credits=96

Total hours=96x15=1440 hours

#### 2. Major-Minor specialization: 1 credit= 15 hours

**Year 1**-Semesters 1 & 2-No of courses compulsory=16

Credits=14x3 credits+2x2 credits=46 credits

Hours=46x15=690 hrs

**Year 2-**Semesters 3 & 4-No of courses of specialization=09 (6 major+3 minor)

Credits=9x3=27 credits

Hours=9x3x15=405

No of Compulsory courses=07

Credits=5x3 credits+2x2 credits=19 credits

Hours=19x15=285

Grand Project of 4 credits (through semesters 3 & 4) =4x15 hours=60 hrs

Total Credits=96 Total hours=96x15=1440 hours

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#### Lay out of Courses MBA Full Time Annexure B

Sem I	Code	Hrs/week	Credits	Sem II	Code	Hrs/week	Credits
	Com 1	3	3		Com 1	3	3
	Com 2	3	3		Com 2	3	3
	Com 3	3	3		Com 3	3	3
	Com 4	3	3		Com 4	3	3
	Com 5	3	3		Com 5	3	3
	Com 6	3	3		Com 6	3	3
	Com 7	3	3		Com 7	3	3
	Com 8	2	2		Com 8	2	2
No Specia	alization						
Sem III	Code	Hrs/week	Credits	Sem IV	Code	Hrs/week	Credits
Sem III	Code Com 1	Hrs/week 3	Credits 3	Sem IV	Code Com 1	Hrs/week 3	Credits 3
Sem III				Sem IV			
Sem III	Com 1	3	3	Sem IV	Com 1	3	3
Sem III	Com 1 Com 2	3	3 3	Sem IV	Com 1 Com 2	3 3	3
Sem III	Com 1 Com 2 Com 3	3 3 2	3 3 2	Sem IV	Com 1 Com 2 Com 3	3 3 3	3 3 3
Sem III	Com 1 Com 2 Com 3 Elec 1	3 3 2 3	3 3 2 3	Sem IV	Com 1 Com 2 Com 3 Com 4	3 3 3 2	3 3 3 2
Sem III	Com 1 Com 2 Com 3 Elec 1 Elec 2	3 3 2 3 3	3 3 2 3 3	Sem IV	Com 1 Com 2 Com 3 Com 4 Elec 1	3 3 3 2 3	3 3 3 2 3

GP of 4 credits=60 hours through Second Year i.e., Sem III & Sem IV

Full Specialization in One of the Specialization options)

	THE CHE !	or the Special	zerron operons)				
Sem III	Code	Hrs/week	Credits	Sem IV	Code	Hrs/week	Credits
	Com 1	3	3		Com 1	3	3
	Com 2	3	3		Com 2	3	3
	Com 3	2	2		Com 3	3	3
	Elec 1	3	3		Com 4	2	2
	Elec 2	3	3		Elec 1	3	3
	Elec 3	3	3		Elec 2	3	3
	Elec 4	3	3		Elec 3	3	3
	Elec 5	3	3		Elec 4	3	3

GP of 4 credits=60 hours through Second Year i.e., Sem III & Sem IV

Major Minor Specialization(One in Major and one in Minor)

Sem III	Code	Hrs/week	Credits	Sem IV	Code	Hrs/week	Credits
	Com 1	3	3		Com 1	3	3
	Com 2	3	3		Com 2	3	3
	Com 3	2	2		Com 3	3	3
	Elec 1(major)	3	3		Com 4	2	2
					Elec		
	Elec 2(major)	3	3		1(major)	3	3
					Elec		
	Elec 3(major	3	3		2(major)	3	3
					Elec		
	Elec 4(minor)	3	3		3(major)	3	3
					Elec		
	Elec 5(minor)	3	3		4(minor)	3	3
GP of 4 cr	redits=60 hours th	rough Second Y	Year i.e., Sem III	& Sem IV			

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Sem I	Code	Hrs/week	Credits	Sem II	Code	Hrs/week	Credits
	Com 1	3	3		Com 1	3	3
	Com 2	3	3		Com 2	3	3
	Com 3	3	3		Com 3	3	3
	Com 4	3	3		Com 4	3	3
	Com 5	3	3		Com 5	3	3
Sem III	Code	Hrs/week	Credits	Sem IV	Code	Hrs/week	Credits
	Com 1	3	3		Com 1	3	3
	Com 2	3	3		Com 2	3	3
	Com 3	3	3		Com 3	3	3
	Com 4	3	3		Com 4	3	3
	Com 5	3	3		Com 5	2	2
Sem V	Code	Hrs/week	Credits	Sem VI	Code	Hrs/week	Credits
	Com 1	2	2		Com 1	2	2
	Com 2	2	2		Elec 1	3	3
	Elec 1	3	3		Elec 2	3	3
	Elec 2	3	3		Elec 3	3	3
	Elec 3	3	3		Elec 4	3	3
	Elec 4	3	3		Elec 5	3	3
	GP of 4	creidts=60	hours thro	ugh Second	Year i.e.,	Sem V & Se	em VI

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# Gujarat University B. K. School Of Business Management List of Courses

# **Annexure C**

Sr. No.	Course Code	Semester-I (Core, Foundation & Compulsory Courses)	Credit
1	C101	Economics for Managers (EFM)	3
2	C102	Financial Accounting (FA)	3
3	C103	Information Systems for Management (ISM)	3
4	C104	Managerial Communication (MC)	3
5	C105	Organizational Behaviour (OB)	3
6	C106	Organizational Structure & Dynamics (OSD)	3
7	C107	Quantitative Analysis (QA)	3
8	C108	Seminar Course on Ethics, Ethos and Values	2
To	tal	7 Courses of 45 hrs and one course of 30 hrs.	23

Sr. No.	Course Code	Semester-II (core, functional & compulsory courses)	Credit
1	C201	Cost & Management Accounting (CMA)	3
2	C202	Environment for Business (EB)	3
3	C203	Fundamental of Financial Management (FFM)	3
4	C204	Human Resources Management (HRM)	3
5	C205	Management Science (MS)	3
6	C206	Marketing Management (MM)	3
7	C207	Production and Operations Management (POM)	3
8	C208	Business Research Methodology (BRM)	2
To	tal	7 Courses each 45 hrs. and 1 course of 30 hrs.	23

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Sr. No.	Course Code	Semester-III (Compulsory )	Credit
1	C301	Corporate Strategic Management (CSM)	3
2	C302	Management Control Systems (MCS)	3
3	C303	Business Laws (BL)	3
4	CP	Project Study	2

Sr. No.	Course Code	Semester-IV (Compulsory )	Credit
1	C401	New Enterprise and Innovation Management (NE&IM)	3
2	C402	OD & Leadership	2
3	C403	International Business	3
4	C404	Environment Management	2
5	CP	Project Study	2

Course Code	Semester-III / IV (Marketing Elective)	Credit
M01	Consumer Behaviour (CB)	3
M02	Marketing Research (MR)	3
M03	Integrated Marketing Communications (IMC)	3
M04	Sales and Distribution Management (SDM)	3
M05	International Marketing (IM)	3
M06	Product and Brand Management (PBM)	3
M07	Services and Relationship Marketing (SRM)	3
M08	Special Studies / Development in Marketing (Project)	3
M09	Seminar and Contemporary Issues in Marketing*	3
M10	E-Commerce	3
M11	Internet Marketing *	3
M12	Industrial Marketing*	3
M13	Direct and Rural Marketing*	3
M14	Retail Marketing*	3
	M01 M02 M03 M04 M05 M06 M07 M08 M09 M10 M11 M12 M13	Code  M01 Consumer Behaviour (CB)  M02 Marketing Research (MR)  M03 Integrated Marketing Communications (IMC)  M04 Sales and Distribution Management (SDM)  M05 International Marketing (IM)  M06 Product and Brand Management (PBM)  M07 Services and Relationship Marketing (SRM)  M08 Special Studies / Development in Marketing (Project)  M09 Seminar and Contemporary Issues in Marketing*  M10 E-Commerce  M11 Internet Marketing *  M12 Industrial Marketing*  M13 Direct and Rural Marketing*

\* will be offered only if faculty members and other infrastructure and minimum enrolment requirement is met

Sr. No.	Course Code	Semester- III & IV (Finance Elective)	Credit
1	F01	Corporate Taxation & Financial Planning (CT&FP)	3
2	F02	Management of Financial Services (MFS)	3
3	F03	Security Analysis and Portfolio Management (SAPM)	3
4	F04	Corporate Finance and Restructuring (CFR)	3
5	F05	International Finance Management (IFM)	3
6	F06	Derivative and Risk Management (D & RM)	3
7	F07	Banking and Insurance (B&I)	3

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8	F08	Special Studies / Development in Finance (Project)	3
9	F09	Seminar and Contemporary Issues in Finance (CIF)	3
10	F10	Corporate Governance and Financial Reporting*	3
11	F11	Infrastructure & Project Financing (IPF)*	3
12	F12	Mutual Fund and Commodity Market (MF & CM)	3
13	F13	Financial Engineering and Investment Management (FE &IM)*	3
14	F14	Strategic Cost Management (SCM)*	3

<sup>\*</sup> will be offered only if faculty members and other infrastructure and minimum enrolment requirement is met

Sr. No.	Course Code	Semester- III & IV (HR Elective)	Credit
1	H01	HR Policy Formulation (HRPF)	3
2	H02	Compensation Management (CM)	3
3	H03	Management of Industrial Relations (MIR)	3
4	H04	Human Resource Development (HRD)	3
5	H05	Strategic Human Resource Mgmt (SHRM)	
6	H06	International Human Resource Mgmt. (IHRM)	3
7	H07	Conflict Management (CM)	
8	H08	Special Studies / Development in HR (Project	3
9	H09	Contemporary Issues in HR	
10	H10	Performance Management(PM)*	3
11	H11	Design for Innovation*	3
12	H12	Counselling and Mentoring Skills for Management (CSM)*	
13	H13	Recruitment and Selection*	3
14	H14	Managing Knowledge Workers *	3

<sup>\*</sup> will be offered only if faculty members and other infrastructure and minimum enrolment requirement is met

Sr. No.	Course Code	Semester-III & IV (Production & Operations)*	Credit
1	P01	Logistic and Supply Chain	3
2	P02	Total Quality Management	3
3	P03	Contemporary Issues in Production and Service Operations	3
4	P04	Special Studies / Development in Production & Operation (Project)	3

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