

MBA (MM) Semester-2 Examination**FC-203****EIP & D****Time : 2-30 Hours]****April-2024****[Max. Marks : 70**

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| Q-1 | A) Explain the types of different companies, Registration Process and required documentation. | 14 |
| Q-2 | <p>A) Explain any 7 Incoterms in details.</p> <p><u>OR</u></p> <p>B) Explain Below Documents in details.</p> <div style="display: flex; justify-content: space-between;"> <div>1. Bill Of lading</div> <div>2. Shipping Bill</div> <div>3. Bill of Entry</div> </div> <div style="display: flex; justify-content: space-between;"> <div>4. Airway Bill</div> <div>5. Phytosanitary Certificate</div> </div> <div style="display: flex; justify-content: space-between;"> <div>6. Certificate of Origin</div> <div>7. BRC Certificate</div> </div> | 14 |
| Q-3 | <p>A) State the objectives of the present Foreign Trade Policy and explain the structure.</p> <p><u>OR</u></p> <p>B) Explain Different payment terms in Export-Import.</p> | 14 |
| Q-4 | <p>A) Explain Pre-Export and Post-Export Incentive Schemes.</p> <p><u>OR</u></p> <p>B) Explain the types of frauds in Export-Import business.</p> | 14 |
| Q-5 | <p>Multiple Choice Questions.</p> <p>1) The tenure of the Foreign Trade policy is</p> <div style="display: flex; justify-content: space-between;"> <div>a) 3 years</div> <div>b) 5 years</div> </div> <div style="display: flex; justify-content: space-between;"> <div>c) 1 year</div> <div>d) 7 years</div> </div> | 14 |

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| | <p>2) Exporter has to register with one of the following authorities a) DGFT b) RBI c) EXIM Bank d) ECGC</p> <p>3) -----is a receipt given by a shipping company for the goods loading on a particular ship. a) Shipping Bill b) Bill of Lading c) Certificate of Origin d) Invoice</p> <p>4) Import license are required a). for all imports. b). for all capital imports. c). import of goods covered by negative list. d). none of the above</p> <p>5) The Director General of Foreign trade is appointed by----- a) Central Government b) State Government c) Ministry of commerce d) Chief justice of the Supreme Court</p> <p>6) The goods to be exported are subject to compulsory quality control and inspection. It is known as ----- a) pre-shipment inspection b) post- shipment inspection c) quality assurance d) packing and marketing</p> <p>7) What is SION Norms) a) Standard Import Output Norms b) Standard Input Output Norms c) Strategic Import of Norms d) None of the above</p> <p>8) RCMC obtain from..... a) Chamber of Commerce b) Export Promotion Councils c) Inspection Agency d) CHA</p> <p>9) In Export procedure CHA file..... a) Bill of Entry b) Bill of Lading c) Shipping Invoice d) Shipping Bill</p> <p>10) ECGC provide..... a) Loan for Export b) Insurance for Payment c) Credit for Import d) All of the above.</p> <p>11) Which product is Prohibited for Import from Somalia a) Machinery b) Arms and ammunition c) Charcoal c) Chemical</p> <p>12) DFIA Refers to..... a) Duty free import Against b) Duty free import Authorisation c) Duty for import application d) None of the above.</p> <p>13) ANF Refers to..... a) Advance national forum b) Aayat niryat forms c) Anti National Forms d) None of the above.</p> <p>14) Purchase Order issued by..... a) Importer b) Bank c) Exporter d) Freight Forwarders</p> | |
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