

MBA (MM) Semester-2 Examination

FC-203

EIP & D

Time : 2-30 Hours]

April-2024

[Max. Marks : 70]

Q-1	A) Explain the types of different companies, Registration Process and required documentation.	14
Q-2	A) Explain any 7 Incoterms in details. <u>OR</u> B) Explain Below Documents in details. 1. Bill Of lading 2. Shipping Bill 3. Bill of Entry 4. Airway Bill 5. Phytosanitary Certificate 6. Certificate of Origin 7. BRC Certificate	14
Q-3	A) State the objectives of the present Foreign Trade Policy and explain the structure. <u>OR</u> B) Explain Different payment terms in Export-Import.	14
Q-4	A) Explain Pre-Export and Post-Export Incentive Schemes. <u>OR</u> B) Explain the types of frauds in Export-Import business.	14
Q-5	Multiple Choice Questions. 1) The tenure of the Foreign Trade policy is a) 3 years b) 5 years c) 1 year d) 7 years	14

<p>2) Exporter has to register with one of the following authorities</p> <p>a) DGFT b) RBI c) EXIM Bank d) ECGC</p>	
<p>3) -----is a receipt given by a shipping company for the goods loading on a particular ship.</p> <p>a) Shipping Bill b) Bill of Lading c) Certificate of Origin d) Invoice</p>	
<p>4) Import license are required</p> <p>a). for all imports. b). for all capital imports. c). import of goods covered by negative list. d). none of the above</p>	
<p>5) The Director General of Foreign trade is appointed by-----</p> <p>a) Central Government b) State Government c) Ministry of commerce d) Chief justice of the Supreme Court</p>	
<p>6) The goods to be exported are subject to compulsory quality control and inspection. It is known as -----</p> <p>a) pre-shipment inspection b) post- shipment inspection c) quality assurance d) packing and marketing</p>	
<p>7) What is SION Norms)</p> <p>a) Standard Import Output Norms b) Standard Input Output Norms c) Strategic Import of Norms c) None of the above</p>	
<p>8) RCMC obtain from.....</p> <p>a) Chamber of Commerce b) Export Promotion Councils c) Inspection Agency d) CHA</p>	
<p>9) In Export procedure CHA file.....</p> <p>a) Bill of Entry b) Bill of Lading c) Shipping Invoice d) Shipping Bill</p>	
<p>10) ECGC provide.....</p> <p>a) Loan for Export b) Insurance for Payment c) Credit for Import d) All of the above.</p>	
<p>11) Which product is Prohibited for Import from Somalia</p> <p>a) Machinery b) Arms and ammunition c) Charcoal c) Chemical</p>	
<p>12) DFIA Refers to.....</p> <p>a) Duty free import Against b) Duty free import Authorisation c) Duty for import application c) None of the above.</p>	
<p>13) ANF Refers to.....</p> <p>a) Advance national forum b) Aayat niryat forms c) Anti National Forms c) None of the above.</p>	
<p>14) Purchase Order issued by.....</p> <p>a) Importer b) Bank c) Exporter d) Freight Forwarders</p>	

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