

IMBA GBM Sem.-1 Examination
MDC-ANP-114T
OB & Mgmt
January-2024

Time : 2-00 Hours]

[Max. Marks : 50

Instructions:**Figures to the right indicate full marks.**

- Q.1 Answer the following Question. (Any Two) (5*2=10 Marks)**
 A) What is Perception? Explain its importance to Organizational Behaviour?
 B) Define Motivation.
 OR
 A) Define Group Dynamics
 B) Explain the different styles of leadership
- Q.2 Answer the following Question. (Any Two) (5*2=10 Marks)**
 A) Explain the importance of motivation in Organization.
 B) Describe the types of motivation.
 OR
 A) What are all the factors affecting leadership styles?
 B) Is a group different from a team? Justify
- Q.3 Answer the following Question. (Any Two) (5*2=10 Marks)**
 A) "Group Dynamics is referred to as an important core of any organization". Comment
 B) What kind of tactics global managers should deploy to perform successful international negotiations?
 OR
 A) What do you mean by Groups? Explain the types of groups in detail.
 B) Explain the model of stages of group development given by Tuckmen.
- Q.4 Answer the following Question. (Any Two) (5*2=10 Marks)**
 A) What are the benefits of having multicultural teams to global organizations?
 B) Compare the diverse cultures of India and United States of America and then figure out difference and similarities if any
 OR
 A) Who is a Change Leader? Explain his role.
 B) What communication channels will prove to be effective for explaining the benefits of the change to working practices?
- Q.5 Answer the following Question. (Any Ten) (1*10=10 Marks)**
 A) Define Organizational Behaviour.
 B) What do you understand by diversity?
 C) What are the five levels of need hierarchy as identified by Maslow?
 D) Why perception fails at times?
 E) Mention the major challenges faced in Organizational Behaviour.
 F) Which factors characterize the individual behaviour?
 G) What is the relationship between group norms and group cohesiveness?
 H) Mention the benefits and demerits of group decision making.
 I) Why people resist to change?
 J) "All managers are leaders" - Comment.
 K) What is group cohesion?
 L) Define Organizational Culture.

