

**MBA (DM/PP/EM/BEPF) Sem.-1 Examination****EPF/PPM/EM/DM-101****MCOB****January-2024****Time : 2-30 Hours]****[Max. Marks : 70**

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- Q.1 Explain management and Fayol's 14 principles of management. (14)
- Q.2 Define the term Planning, types of planning and limitations attached to it. (14)
- Or
- Q.2 ABC company has vacancy in the department of production. It is in need of placing an appropriate candidate for the post of procurement manager. Write down the steps/process that you would take for selecting the candidate. (14)
- Q.3 Differentiate the two terms groups and teams (any 7 difference) (14)
- Or
- Q.3 Explain the mix of responses to external and internal stimuli (individual behavior characteristics) (14)
- Q.4 Explain Maslow's theory of hierarchical needs with suitable example. (14)
- Or
- Q.4 Explain leadership and 5 different styles of leadership. (14)
- Q.5 What roles would you play as a manager in any organization and explain the effects of their behavior in organization. (14)
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