

MBA in DM Sem.-1 (Repeaters) Examination**DM-101****OSD****January-2024****Time : 2-30 Hours]****[Max. Marks : 70**

- Instructions :** (1) This paper contains **FIVE** questions.
(2) All questions are compulsory.
(3) Question No.2, 3, 4 have internal options.
(4) Figures in the right side in parenthesis indicate marks.

- Q:1** Explain the difference between business, profession and employment. (Any 7 points) (14)
- Q:2** Write the steps involved in planning process with example. (14)
- OR**
- Q:2** Explain the difference between planning and forecasting and write a brief note on techniques of forecasting. (14)
- Q:3** Define organizing and write a detailed note on its elements . (14)
- OR**
- Q:3** Write a note on line and staff organization. (14)
- Q:4** Write the difference between centralization and decentralization. (14)
- OR**
- Q:4** Write a detailed note on departmentation. (14)
- Q:5** Explain the following: (14)
1. Internal Source of Recruitment
 2. External Source of Recruitment

