

Seat No. : _____

SB-129

September-2020

Integrated B.Com. LL.B., Sem.-II

IL B.Com. 108 : Principles of Management-II

Time : 2 Hours]

[Max. Marks : 60

- Instructions :** (1) All questions carry equal marks.
(2) Attempt any **three** questions from the following.

1. Explain in detail various methods of Training. **20**
2. (A) Write explanatory note on the following : **14**
 - (i) Human Resource Planning
 - (ii) Recruitment Sources(B) Define any **four** terminologies from the following : **6**
 - (i) Job Analysis
 - (ii) Selection
 - (iii) Vestibule Training
 - (iv) Recruitment
 - (v) Job Description
3. Define Motivation. Explain in detail any two theories of motivation. **20**
4. (A) Write explanatory note on the following :
 - (i) Explain Managerial Grid by Blake and Mouton. **7**
 - (ii) Write a short note : Communication Process **7**(B) Answer in **one** or **two** lines for any **four** questions from the following : **6**
 - (i) What is consultative type of leadership ?
 - (ii) Who has given theory X and theory Y of motivation ?
 - (iii) What are some common traits to be a leader ?
 - (iv) Which university gave managerial grid ?
 - (v) What is Semantic Barrier of Communication ?
5. Define Control. Write a detailed note on the various techniques of control. **20**
6. Write a detailed note on Knowledge Management. **20**