

Integ. LLB Examination
IL B.Com 102
Principle of Management
March 2022

Time : 2-00 Hours]

[Max. Marks : 60

Instructions: Attempt any **THREE** questions from the following

- Q.1 Define term Planning. Discuss advantages and disadvantages of planning in detail. (20)
- Q.2 (a) Discuss functions of management. (10)
(b) Discuss process of planning. (10)
- Q.3 Discuss methods of sales forecasting in detail. (20)
- Q.4 Discuss external planning premises in detail. (20)
- Q.5 (a) Discuss principles of effective delegation. (10)
(b) Distinguish between centralization and decentralization. (10)
- Q.6 (a) Discuss advantages and disadvantages of informal organization. (10)
(b) Write a short note on Line Organization. (10)
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