3103M021

Candidate's Seat No :

BA.,BBA.,B.Com.,LL.B. (Sem.-I) (Rept.) Examination ILBBA 102

Principles of Management

Time: 3 Hours

March-2017

[Max. Marks: 70

Instructions:

- Do not write anything on this paper except for your Roll Number.
- Figures to the right indicate marks.

Questions:

A Define Management. What are the various skills required by Manager at 1 7 different levels of Management? **B** What are the different levels of Management? 7 A How are the various components of the process of management inter-related? 2 7 B Explain the role of management. How is it important to the business and 7 society? 3 What are Single Used Plans? List out and briefly explain the various types of 14 single used plans. 4 What do you mean by Delegation of Authority? According to you, why 14 subordinates do not accept delegation? **A** Differentiate the below terms: 8 i) Proactive Planning and Reactive Planning ii) Standing Plans and Single Used Plans **B** Only write the correct answer from the given multiple choices. (Attempt all) 6 (1) The concept of power refers to a. The ability to influence the behavior of others b. The ability to influence management c. The ability to influence own self d. None of above

| (2) The problem-solving process begins witha. Identification of planb. Alternatives |
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| e. identification of the difficulty d. None of above |
| (3) planning is undertaken at the departmental level. a. Operational b. Functional c. Top level d. All level |
| (4) Fayol gave principles of management. a. 12 b. 07 c. 14 d. 16 |
| is not the single use plan. a. Programmes. b. Strategies c. Budget d. Forecast |
| (6) Which of the following is <u>not</u> in the process of MBO? a. Developing action plan b. Setting organization objectives c. Setting subordinates objectives d. None of the above |