

- Q.1 a) attitude ના components સમજાવો (7)  
a) work attitude સમજાવો.
- Q.1 b) belief અંગે શું ? (7)  
b) terminal values સમજાવો.
- Q.2 a) Need, drives and incentives સમજાવો (7)  
a) General motives સમજાવો.
- Q.2 b) Herzberg's motivation - maintenance theory (7)  
b) Alderfer's ERG theory સમજાવો
- Q.3 a) stress ના causes સમજાવો. (7)  
a) occupational stress ના સ્વરૂપ સમજાવો.
- Q.3 b) occupational stress ના effects સમજાવો. (7)  
b) stress ના કોપીંગ સ્ટ્રેટીજીસ (Coping strategies) સમજાવો.
- Q.4 a) conflicts ના types સમજાવો. (7)  
a) Levels of conflicts સમજાવો.
- Q.4 b) conflicts ના નિવારણ ક્ષેત્રીય પદ્ધતિ શું છે? (7)  
b) Negotiation skill (નિવારણની કૌશલ) શું છે?
- Q.5. ફંક્શન માં જોવા લાગે (14)
- 1) Attitude ના બે functions લખો.
  - 2) job satisfaction શું છે?
  - 3) Motivation ના Attribution theory શું છે? (P.T.O)

- 4) Motivation of employees (definition) 2-11-11.  
 5) Psychological hardness 23-11-11?  
 6) Type A personality (means) 21-11-11 22-11-11?  
 7) Conflict (definition) 21-11-11 22-11-11?

### ENGLISH VERSION.

- Q.1. a) Explain components of attitude (7)  
 a) Explain work <sup>or</sup> attitude. (7)  
 Q.1 b) What is belief?  
 b) Explain terminal <sup>or</sup> values with examples.  
 Q.2 a) Explain need, drives and incentives. (7)  
 a) Explain general <sup>or</sup> motives.  
 Q.2 b) Explain Herzberg's motivation-maintenance theory (7)  
 b) Explain Alderfer's <sup>or</sup> ERG theory (7)  
 Q.3 a) Discuss the causes of stress (7)  
 a) Explain the nature <sup>or</sup> of occupational stress (7)  
 Q.3 b) What are the effects of occupational stress? (7)  
 b) Explain coping <sup>or</sup> strategies for stress.  
 Q.4 a) Explain types of conflict (7)  
 a) Discuss the levels <sup>or</sup> of conflict. (7)  
 Q.4 b) How conflicts can be resolved?  
 b) What is negotiation skill? (7)

Q5. Answer in brief

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(14)

- 1) Name two functions of attitude.
- 2) What is job satisfaction?
- 3) What is attribution theory of motivation?
- 4) Define motivation.
- 5) What is psychological hardness?
- 6) What does type A personality mean?
- 7) What is conflict?

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