

1/63

0405M135

Candidate's Seat No : _____

M.B.A. (MM) (Sem.-II) Examination

Export Import Documentation

May-2017

[Max. Marks : 70

Time : 3 Hours]

Import and export documentation

Answer all question. All questions carry equal marks

1. Explain pre-shipment and pre shipment documents in detail.

or

Explain export benefits and documents required in detail for availing export benefit.

2. Explain the meaning of certificate of origin and preferential certificate of origin in detail.

or

Explain Relevant Declaration Forms, as prescribed by RBI under Foreign Exchange Management (Export of Goods and Services) Regulations, 2000.

3. Explain the importance of INCOTERMS 2000 in detail and explain any three of them.

or

Bill of lading is an important documents in export and import - explain

4. Answer any two

- a. Tips for proper documentation.
- b. Bill of entry
- c. Terms of payment
- d. Bank realisation certificate

5. Explain in detail about export and import clearance procedure.

**M.B.A.-I (Sem.-II) Examination
Business Research Methodology**

Time : 2 Hours]

May-2017

[Max. Marks : 50

Instructions: Write to the point answers.**Give examples wherever necessary**

Q.1	Differentiate among exploratory, descriptive and causal research designs with suitable example of each.	(10)																								
Q.2	Discuss the important issues to consider in constructing and refining the questionnaire in brief.	(10)																								
	OR																									
	Explain the various methods of experimental research designs.																									
Q.3	Explain types of non-probability sampling with suitable examples. A manager wants to know the problems related to inefficiencies in plant. For that, he wants to survey employees involved in manufacturing department. Finally he decides to survey supervisors of a plant because he thinks that supervisors have accurate knowledge of problems related to inefficiencies in plant. Which kind of non-probability sampling is this? Why?	(10)																								
	OR																									
(a)	An HR manager wants to measure the empathy of employees toward co-workers. The workers were divided in three different groups G1, G2 and G3. In total, 200 employees were surveyed. Following results were found out based on Anova test: <table border="1" data-bbox="284 1256 1182 1420"> <thead> <tr> <th></th> <th>Sum of Squares</th> <th>df</th> <th>Mean Square</th> <th>F</th> <th>Sig.</th> </tr> </thead> <tbody> <tr> <td>Empathy Between Groups</td> <td>2.107</td> <td></td> <td></td> <td></td> <td>.024</td> </tr> <tr> <td>Within Groups</td> <td>54.696</td> <td>197</td> <td></td> <td></td> <td></td> </tr> <tr> <td>Total</td> <td>56.803</td> <td></td> <td></td> <td></td> <td></td> </tr> </tbody> </table> <p>(a) Find out the missing values in table (b) Develop hypothesis for anova test (c) Interpret the result mentioned in table and conclude which hypothesis is accepted or rejected.</p>		Sum of Squares	df	Mean Square	F	Sig.	Empathy Between Groups	2.107				.024	Within Groups	54.696	197				Total	56.803					
	Sum of Squares	df	Mean Square	F	Sig.																					
Empathy Between Groups	2.107				.024																					
Within Groups	54.696	197																								
Total	56.803																									
(b)	The management of local restaurant wants to determine the average monthly among spent by households in restaurants. Some households in the target market do not spend anything at all, whereas other households spend as much as Rs. 300 per																									

E 354-2

	month. Management wants to be 95% confident of the findings and does not want the error to exceed plus or minus Rs. 5. What sample size should be used to determine the average monthly household expenditure?	
Q.4		(10)
	Explain the difference among four different types of measurement scales with suitable example of each.	
	OR	
	What is qualitative research? Explain in brief the various methods of qualitative research.	
Q.5	Explain the layout of a research report in detail.	(10)